

APPENDIX IV
SAMPLE VENDOR PROFILE

Please answer each of the questions/statements below:

1. Company Name:
2. Federal Employer Identification Number:
3. Ownership:
 - a. Form of Business: (Public, Private, Parent Company)
 - b. Type of Business: (Corporation, Partnership, LLC, etc.)
4. Company Location:
 - a. Location of Corporate Headquarters:
 - b. Location of nearest office / location to LHA:
 - c. Location of office that would service / support LHA. If different services are provided from different offices, please specify the services provided by each office.
5. Staff Size:
 - a. Management / Administration:
 - b. Sales / Marketing:
 - c. Implementers:
 - d. Technical Specialists:
 - e. Programmers / R & D:
 - f. Customer Service / Support:
 - g. Other:
 - h. Total:
6. Customer Base
 - a. Total customer base:

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- b. Total public housing authority clients:
- c. Number of customers with similar installations:
- d. Number of customers fully implemented on proposed software release:

7. Company History

- a. Years in business:
- b. Years in public housing software business:
- c. Years selling this software product:
- d. Percent of business revenue generated from proposed software product:

8. Terminated Projects / Projects under Litigation

- a. List any terminated public sector projects and explain the reason for the termination.
- b. Have any customers filed legal action against your company? If so, how many are currently in litigation?